

# ⇒ a a ][ fUh]cb 8cW/a Ybhg



## 8cW/a Ybhg! ; YbYfU

### 8Ub]g\

<j cf`\_Ub`Y[ `Z]bXY`Zcfa i `UFYb`h` `SSSS`3  
5g\_]b[ `k \YfY`mci `Wb`Z]bX`U`Zcfa

### F ca Ub]Ub

I bXY`dch[ Bg]i b`Zcfa i `UF`dYbfi `SSSS`3

<j cfbÁf`V`Yj `X]hOxc\_i a YbhQi XghYXh3  
5g\_]b[ `k \Yb`U`XcW/a Ybhk Ug]ggj YX

7<sup>3</sup>hX`U`ZcghYa ]gOxcW/a Ybhi `Q

<j cf`V`Yj `X]hOxc\_i a YbhQi XghYXh3  
5g\_]b[ `k \YfY`U`XcW/a Ybhk Ug]ggj YX

I bXY`U`ZcghYa ]gOxcW/a Ybhi `Q

<j cfbÁf`i X`OYf`X]h=8`3  
5g\_]b[ `k \Yb`Ub`=8`]gYI d]f]b[

7<sup>3</sup>hX`É]YI d]f]B`=8!i `3

J ]`Xi ` \Á`dY`a ][ `a YX`Uhi XZmXY`Zcfa i `UFYb3  
5g\_]b[ `]Zgca YcbY`Wb`\Y`d`mci `k ]h`Z``]b[ `]b`h`Y`Zcfa

A !U ]`di hYU`U`i HU`g3`W/a d`Yh`n`UWghZcfa i `UF`3

<j ]`\_Y`Xc\_i a YbhYf`g\_U`Y[ `a YXVf]b[ Y]h`  
SSSSSSSSSS`3  
5g\_]b[ `k \UhXcW/a Ybhg`mci `bYYX`hc`Vf]b[

7Y`XcW/a YbhY`fW`i ]Y`g3`LXi WdYbfi `SSSSSSSSSS`3

: cf`UhUbgQ`Y`ca `YhOxc\_i a YbhQ`g\_U`Xi `a ]bXgh  
ZYa j ]gY`SSSSSSSS`  
GhU]b[ `k \Uh`mci `bYYX`hc`Udd`mZcf`U`XcW/a Ybh

DYbfi `U`gc`]M]U`OxcW/a Ybhi `Q`fW`i ]Y`g3`dfYnYbHU ]W  
di ]bSSSSSSSS`

A ]hOxc\_i a YbhQYf`V`Yj YhghÁ`Yh`  
GhU]b[ `h`UhcbY`cZ`mci f`XcW/a Ybhg`\Ug`VYYb`g`hc`Yb

A ]`gU`Zi fUhOxcW/a Ybhi `Q

>Y[ `i XZmXYf`XYbbY`UbgQ`]b]b[ `dÁ`j Y[ bY`UZ`SSSSSS`  
GhU]b[ `h`Uh`mci `UFY`W/a d`Yh]b[ `Ub`Udd`]W]h]cb`cb`W\U`ZcZgca YcbY`Y`gY

7 ca d`Yh`n`UWghZcfa i `UF`É`bi a Y`Y`fli ]É`SSSSSS`

=bZcfa Uh]cbYfbY`Yf`Zcfff`][`Y`  
GhU]b[ `h`Uh`h`Y`]bZcfa Uh]cb`]g`W`bZ]XYbh]U`UbX`k`cbffi`VY`X]g]W`cgYX`hc`h`]fX`dUf]Yg

=bZcfa U ]U`Ygh`W`bZ]XYb ]U`B`

? Ub`Xi `[ ]j Y`a ][ `Yb`\_j ]hYf]b[ `Zcf`a ]b`UbgQ`]b]b[ 3  
5g\_]b[ `]Z`mci `Wb`\Uj Y`U`f`W]dhZcf`mci f`Udd`]W]h]cb

Dchidf]a ]i b`bi a Bf`XY`É`bfY[ ]gfUFY`dYbfi `UWU]gB  
É`bfY[ ]gfUFY3

## 8cW/a Ybhg! DYf`gcbU ]bZcfa Uh]cb

=a a ][ fU]cb  
8cW/a Ybhg



8Ub]g\

# ⇒ a a ][ fUh]cb 8cW/a Ybhg



<j UX\YXXYf`Xi 3  
5g\_]b[ `Zcf`gca YcbYfj`bUa Y

F ca Ub]Ub  
7i a j B`WYUa B3

<j cf`c[ `j cfbÁf`Yf`Xi ZÔXh3  
5g\_]b[ `Zcf`gca YcbYfj`d UW`UbX`XUH`cZV]fh

ªa ]`di HY ]`gdi bYj B`fc[ `cW` ]`XUH`bU HY]]3

<j cf`Vcf`Xi 3  
5g\_]b[ `k \YfY`gca YcbY`]]j Yg

I bXY`cW] ]3

<j UX`Yf`X]b`UXfYggY3  
5g\_]b[ `Zcf`gca YcbYfj`UXXfYgg

7 UFY`Ygh`UXfYgU`Xi a bYUj cUj`fB3

<j UX`Yf`X]hgUhgVcf[ Yfg\_UW3  
5g\_]b[ `Zcf`gca YcbYfj`Vh]nYbg\]d

7 YW`hB Yb]YUj Y ]3

<j cfbÁf`Ub\_ca `Xi `h` `OubXQ3  
5g\_]b[ `k \Yb`gca YcbY`Uff]j YX`]b`h`UhVd`i blfm

7 ³`hX`U ]`U`i bg`fb`OU`fUQ3

A Á`Y[ `gY`X]h`=8 3  
5g\_]b[ `gca YcbY`h`g`ck `mci `]\]g`Yf`=8

ªa ]`di HY ]`UF`hUj B`fc[ `=8!i `Xi a bYUj cUj`fB3

## 8cW/a Ybhg! : Ua ]`mgUhi g 8Ub]g\

>Y[ `Yf`SSSSSSSSSS"  
GhU]b[ `k \Uhimci f`a Uf]hU`g`Uhi g]g

F ca Ub]Ub  
GHUFYU`a YU`V] ]`B`YghY`SSSSSSSSSS"

g]b[ `Y  
A Uf]hU`g`Uhi g

G]b[ i f

[ ]Zh  
A Uf]hU`g`Uhi g

7 BgB`hcf]h`hB

gYdUFYfYh  
A Uf]hU`g`Uhi g

gYdUF`Uh`hB

# ⇒ a a ][ fUh]cb 8cW/a Ybhg



ZfUg_]`h A Uf]hU`gfhig	X]j cf Uh#B
gJa `Yj YbXY A Uf]hU`gfhig	VcbVcV]bU^
]`Yh]bXfY[ ]gfYfYhdUfZcf\c`X A Uf]hU`gfhig	Êhf!c`i b]i bYV]j ]B
i [ ]ZHY`dUfbYfY A Uf]hU`gfhig	bYV]g]hcf]h#B
]`Yh]bXYb`UbXg_`dUfZcf\c`X A Uf]hU`gfhig	dUfhYbYf#B`XYj ]U B
Yb_Y A Uf]hU`gfhig	j Bxi j #B
< Uf`Xi `VÔfb3 5g_]b[ ]Zgca YcbY`UgVW]`XfYb	5j Y ]Vtd]]3
< Uf`Xi `ZJa ]`Y a YX`Ya a Yf`VcYbXY`cgX]] 3 5g_]b[ ]Zgca YcbY`dfcj ]XygZ]bUbV]U`g ddcfhic`dYcd`Y`]] ]b[ `k ]h `]a #Yf	5j Y ]`dYfgcUbY`XYdYbXYbH`XY`Xi a bYUj cUgfb`W`WfY` `cW]] 3
>Y[ `Ôbg_Yf`UhV]]j Y[ ]YbZcfYbYhia YX`a ]b`ZJa ]`Y Gfh]b[ `nci f`]bhYbh]cb`hc`fyi b]hY`k ]h`nci f`ZJa ]`m	5 j fYU`g]a B`fYi bYg]WV`ZJa ]`]U`a YU'
<b>8cW/a Ybhg!`F Y[ ]gYf]b[ ]b`h`Y`V]]m 8Ub]g\</b> >Y[ ]` ]` [ YfbY`fy[ ]gfYfYg]`VnYb Gfh]b[ `h`Uh`nci `k`ci `X` ]`_Y`hc`fy[ ]gYf]b`h`Y`V]]m	<b>F ca Ub]Ub</b> 5 j fYU`g]a ]`ZM]b]fY[ ]gfUfYU'
<j ]`_Y`Xc_] a YbhYf`VÔf`Y[ `a YXVf]b[ Y3 5g_]b[ `k `h`XcW/a Ybhg]nci `g`ci `X`Vf]b[	7YXcW/a YbhY`fW] ]Y`g]`UXi V3
9f`XYf`bc[ Yb`ca`_cg]b[ Yf`ZcfVi bXYhia YX fy[ ]gfYf]b[ 3 5g_]b[ ]Z`h`YfY`UfY`UbmV`cg]cZ`fY[ ]gYf]b[	9I ]g]Bj fYc`hU B`XYÊbfY[ ]gfUfY3

# ⇒ a a ][ fUh]cb 8cW/a Ybhg



>Y[ 'Yf\Yf'Zcf'UhFY[ ]gfYFY'a ]b'VcdÃ`  
GhUj]b[ 'h.Uhmcı 'UFY'h.YfY'hc'fY[ ]gYF'mcı f'Xca ]WY'Y

5a j Yb]hg!a ]'fbfY[ ]gfYn'Xca ]WY]i ``

>Y[ 'j ]' [ YfbY'UbgÖ[ Y'ca 'Yb'gfuZZYUhhgh  
GhUj]b[ 'h.Uhmcı 'k ci 'X'' ]\_Y'hc'Udd'm'Zcf'U[ ]ccX'WébXi VhWVfh]Z]VUhy

5 j fYU'gß'Ud']MhYbfi 'Wah]Yfi ``'i X]MUF"

>Y[ 'j ]' [ YfbY'UbgÖ[ Y'ca 'cd\c'Xg]'`UXY'gY"  
GhUj]b[ 'h.Uhmcı 'k ci 'X'' ]\_Y'hc'Udd'm'Zcf'U'fYg]XYbW'dYfa ]h

J fYU 'gß'Ud']MhYbfi 'i b'dYfa ]gXY' YXYFY"

## 8cW/a Ybhg! < YU'h ]bgj fUbW

### 8Ub]g\

### F ca Ub]Ub

>Y[ 'j ]' [ YfbY'g]'`Y'bc[ 'Y'gdÖf[ ga Á 'h'  
gr] YZcfg\_]f]b[ Yb"  
GhUj]b[ 'h.Uhmcı '\Uj Y'gca Y'ei Yg]cbg]U'ci hi'h.Y'\YU'h ]bgj fUbW

5a 'Wah] U'fbfY'Wßf] X'YgdY'Ug][ i fUFYU'a YX]WßB'

6Y\Ö Yf'Y[ 'Yb'df]j Uhg] YZcfg\_]f]b[ 3  
5g\_]b[ ]Z'ncı 'b'YX'df]j UY'\YU'h ]bgj fUbW

5a 'bYj c]Y'XY'Ug][ i fUFY'a YX]WßB'df]j Uß3

< j UX'XÃ\_\_Yg'UZ'gr] YZcfg\_]f]b[ Yb3  
5g\_]b[ 'U'ci hi'h.Y']bgj fUbW'Wéj YfU[ Y

7Y'Ygh'U'W'dYf]h'XY'Ug][ i fUFYU'a YX]WßB3

< cgd]hU'g] WmfYf  
9I Ua d'Y'cZ'\YU'h ]bgj fUbW'Wéj YfU[ Y

HU Y'dYbfi 'gd]hU]nUFY

GdYW]U`Ã [ Y[ WmfYf  
9I Ua d'Y'cZ'\YU'h ]bgj fUbW'Wéj YfU[ Y

CbcfUf]] UY'a YX]W]cf'gdYW]U] h]

8]U[ bcgYfYgY  
9I Ua d'Y'cZ'\YU'h ]bgj fUbW'Wéj YfU[ Y

HYgh'XY'X]U[ bcg]WfY

? ]fi f[ ]g\_Y']bX[ fVY  
9I Ua d'Y'cZ'\YU'h ]bgj fUbW'Wéj YfU[ Y

=bhYfj Yb ]]W]fi f[ ]WY

Dgm\_]Uf]g\_ V\U'X]b[  
9I Ua d'Y'cZ'\YU'h ]bgj fUbW'Wéj YfU[ Y

HfU'Ua Ybhidg]\]Uf]W

HUbXV\U'X]b[ Yf  
9I Ua d'Y'cZ'\YU'h ]bgj fUbW'Wéj YfU[ Y

HfU'Ua Ybh'XYb]UFY

# ⇒ a a ] [ f U h ] c b 8 c W a Y b h g



ˆ YbV\UbX]b[ Yf  
9l Ua d'Y'cZ\YU\h ]bg fUbW'Wzj YfU[ Y

HfU\Ua YbH'cZUa c`c[ ]W

## 8cWa Ybhg! J ]gU

### 8Ub]g\

<j cfZcf'VYXYf'Xi 'ca 'Yh]bXfY'gY] ]g a 3  
5g\_]b[ 'k \migca YcbY'g'fYei Yg]b[ 'Ub'YbHfmj ]gU

F ca Ub]Ub

8YW'gc`]M]U ]'c:j ]nB'XY']bHfUFY3

6\Q Yf'Y[ 'Yhj ]g a 'Zcf'UhfY'gY'h' 'OUbXQ3  
5g\_]b[ ]Znci 'bYX'Uj ]gU'hc'YbHf'UVti bHfm

5a 'bYj c]YXYj ]nB'dYbHfi 'Uj ]n]U'OUFUQ3

<j cfXUb'\_Ub'Y[ 'Zcf'Ab[Y'a ]hj ]g a 3  
5g\_]b[ '\ck 'nci 'Wb'Yl HbX'nci f] ]gU

7i a 'Ea ]'dchYl h]bXYj ]nU3

<j cfZcf'Yf'a ]b'UbgQ[b]b[ 'ca 'j ]g a 'V'Yj YhUz ]gB3  
5g\_]b[ 'k \mnci f] ]gU'Udd`]W]h]cb'\Lg'VYyb'fY'VWYX

8YW'a ]!U'ZcghfYgd]bgB'Ud`]W ]U'dYbHfi 'j ]nB3

? Ub'Y[ 'gQ[ 'Yca 'UhV']j Y'dYfa UbYbhVcg]XXYbXY3  
5g\_]b[ ]Znci 'Wb'Udd'mhc'VWta Y'U'dYfa UbYbhfYg]XYbhcZU'Wti bHfm

DchUd`]W'dYbHfi 'dYfa ]gXY' YXYfY'dYfa UbYbH3

## 8cWa Ybhg! '8f]j ]b[

### 8Ub]g\

9f'Y[ 'bQXh] 'UhA'bxYf'bi a a Yfd'UXYb'dA'a ]b'V']3  
5g\_]b[ ]Znci '\j Y'hc'WU'Ub[Y'h'Y'd'U'Y'cZ'nci f'Wfz]b'WbgY'nci 'Vf]b[ 'hZfca 'nci f'Wti bHfm]Zcf][ ]b

F ca Ub]Ub

HfWl ]Y'g3'a ]gW]a V'd'BW UXY'Eb'a Uf]W'UFY3

>Y[ 'j ]' [ YfbY'fY[ ]g'fYf'a ]h\_ÔYfÔ"  
Gh]b[ 'h.Uhnci 'k ci 'X''\_Y'hc'fY[ ]g'Yf'nci f] Y\]WY

5 'Xcf]'g3'a ]'Eb'Y[ ]g'fYnj Y\]W'i ""

9f'a ]h\_ÔY\_cfh[ mX][ h\Yf3  
5g\_]b[ ]Znci f'Xf]j ]b[ ``]WbgY'g] U]X'h.YfY

9gY'dYfa ]g ``a Yi 'XY'WbXi WfYj U]X'U]M]B

>Y[ 'j ]' [ YfbY'UbgQ[ 'Yca 'Yha ]X'Yf]X][ h\_ÔY\_cfh  
5 dd'n]b[ 'Zcf'Udfcj ]g]cbU'Xf]j ]b[ ``]WbgY

5 'j fYU'g3'Ud`]W'dYbHfi 'i b'dYfa ]gXY'WbXi WfY  
dfcj ]ncf]i ""

>Y[ 'j ]' [ YfbY'h']a YXY'a ][ 'h' 'SSSSSSSSSS"  
Gh]b[ 'h.Uhnci 'k ci 'X''\_Y'hc'Vcc\_'nci f'Xf]j ]b[ ``]WbgY'hYgh

5 'j fYU'g3'a B'Eb]W]i ``U'SSSSSSSSSS"

# ⇒ a a ][ fUh]cb 8cW/a Ybhg



h'cf]h'gh  
HndY'cZ'h'gh

h'gi `h'cfYh]W

\_ÔYdfÔ] Y  
HndY'cZ'h'gh

Yi La Ybi `dfUW]W

>Y[ 'j ]' [ YfbY'Â bXfY SSSSSSSSSSS'dÁ'a ]h\_ÔY\_cf'h'  
GhU]b[ 'h.Uh'mci 'k ci 'X''\_Y'h'c'WUUb[ Y'gca Y'XYhU]'g'cb'mci f'Xf]j ]b[ ``]WbgY

5 'Xcf]'gβ'g]W]a V'SSSSSSSSSSSSS'UdYfa ]g `i ]'a Yi 'XY  
WbXi WfY'

UXfYggYb  
K \U'h'mci 'k ci 'X''\_Y'h'c'WUUb[ Y

5XfYgJ

bUj bYh  
K \U'h'mci 'k ci 'X''\_Y'h'c'WUUb[ Y

bi a Y

Vj`YXYh  
K \U'h'mci 'k ci 'X''\_Y'h'c'WUUb[ Y

Zchc[ fU]U

>Y[ 'j ]' [ YfbY'h' ZÔY'\ÔYfY'\_LhY[ cf]Yf'h' ]'a ]h  
\_ÔY\_cf'h'  
GhU]b[ 'h.Uh'mci 'k ci 'X''\_Y'h'c'UXX'\][ \Yf'WU]h[ cf]Yg'h'c'mci f'Xf]j ]b[ ``]WbgY

5 j fYU'gβ'UXU [ 'WU]h[ cf]]'g dYf]cUFY'UdYfa ]g `a Yi  
XYWbXi WfY'

>Y[ 'j ]' [ YfbY'Zcfbma ]h\_ÔY\_cf'h'  
GhU]b[ 'h.Uh'mci 'k ci 'X''\_Y'h'c'fYbYk 'mci f'Xf]j ]b[ ``]WbgY

5 j fYU'gβ'a ]'fY'Ébc]Yg]WdYfa ]g `XYWbXi WfY'

>Y[ 'j ]' [ YfbY'i Xg\_]ZY'YhSSSSSSSSSSSS'\_ÔY\_cf'h'  
GhU]b[ 'h.Uh'mci 'k ci 'X''\_Y'h'c'fYd'UW'UXf]j ]b[ ``]WbgY

5 j fYU'gβ'a ]'Éb'cW]Yg]WdYfa ]g `XYWbXi WfY'dYbfi  
Wβ'SSSSSSSSSSSSS''

a ]ghYh  
8f]j ]b[ ``]WbgY'ggj Y

d]YfXi h

gh'Á'Yh  
8f]j ]b[ ``]WbgY'ggj Y

Z fUh

VYg\_UX][ Yh  
8f]j ]b[ ``]WbgY'ggj Y

X]gfi g

# ⇒ a a ][ fU]cb 8cW/a Ybhg



>Y[ 'j ]' [ YfbY'UddY'YfY'a ]h\_ÔfgY'gZcfVi X"

5 j fYU'gß'ZUMUdY 'Êa dchf]j U'g gdYbXBf]]'dYfa ]g `i ]  
a Yi 'XY'VbXi WfY"

GhU]b[ 'h.Uhmcî 'k ci `X` ]\_Y'hc'UddYU'mcî f'Xf]j ]b[ 'VUb

## 8cW/a Ybhg! '7 ]h]nYbg\]d

### 8Ub]g\

### F ca Ub]Ub

>Y[ 'j ]' [ YfbY'VXY'ca 'OUbX'UX'Y\_h]j Q  
gUhgVcf[ Yfg\_UV"

5 j fYU'gß'Ud']VdYbfi 'bU ]cbU]hU'Y'SSSSSSSSSSSSSSS"

GhU]b[ 'h.Uhmcî 'k ci `X` ]\_Y'hc'Ug\_'Zcf'U'V]h]nYbg\]d

<j cf'\_Ub'Y[ 'h]a YXY'a ][ 'Yb'gdfc[ H'gß

I bXY'a B'dchiBfY[ ]gfU'dYbfi 'hYgi `XY'O]a VUß

5g\_]b[ 'k \YfY'mcî 'VUb'fY[ ]ghY'Zcf'U'Ub[ i U[ Y'hYgh

>Y[ '\UF'Yb'fYb'gfUZZYUthYgh

Bi 'Ua 'Ubh'WXYbH'dYbUY"

GhU]b[ 'h.Uhmcî '\Uj Y'U'WYUb'V]a ]bU'fYV'fX

>Y[ '\UF'XYh\_fÃj YXY'gdfc[ b]j YU ]'Qgdfc[ Q

5a 'b]j Yi `b'WgUf'XY'O]a VßQ

GhU]b[ 'h.Uhmcî '\Uj Y'hY'fYei ]fYX'Yj Y'cZ'hY'Ub[ i U[ Y

>Y[ 'j ]' [ YfbY'UbgÔ[ Y'ca 'Yhia ]X'Yfh]X][ h\_ÔfY\_cfh'

5 j fYU'gß'a B'ÊbgW]i `UYI Ua Ybi `XY'W'h fB'[ YbYfUB'U  
Oßf]]Q

GhU]b[ 'h.Uhmcî 'k ci `X` ]\_Y'hc'Vcc\_'hY[ YbYfU'\_bck `YX[ Y'hYghUvci h`]ZY']b'h.UhV'êi blfm

<j UX'Yf'ca \_cg]b]b[ YfbY'Zcf'Yb'UbgÔ[ b]b[ 'ca

7 UfY'g bhU Y'Y'XY'g' ]M]hY'U'W'hß Yb]Y]3

gUhgVcf[ Yfg\_UV3

5g\_]b[ 'k \U'hY'ZYg'UfY'Zcf'V]h]nYbg\]d'Udd']W]h]cb

A ]b'Ã[ hZÃ'Yg'Yf'U]h]cbU]hYhUX'Y\_h]j Q

DUFhYbYfi `a Yi 'Ygh'SSSSSSSSSSS"

gUhgVcf[ Yf"

GhU]b[ 'h.Y'bU]h]cbU]hmcZ'mcî f'gdci gY